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ADA/BID Board Joint Meeting Minutes

January 19, 2023 @ NOON at The Workshop

Present: Olaf, Patricia, Spencer, Victoria, Kelli, Lee, Joe, Mike, Sam, Molly Absent: Scott, Sarah (?)

I. Welcome/Call to Order

a. President Kelli called the meeting to order at 12:05 p.m.

II. Board Member Introductions

- a. New board members introduced themselves. These include:
 - Lee Kessler
 - Joe Melhaff
 - Mike Moulton
 - Sam Schaunaman
 - Molly Genzler
 - Sarah Eisenbeisz
- b. Motion by Olaf "to accept all new board members", seconded by Spencer. With no further discussion, President Kelli called for a vote, all present voted "Aye". Motion carried.
- c. The city will also need to approve the new board members.

III. November Minutes

- a. President Kelli presented the November minutes prepared.
- b. Motion by Spencer "To accept the November minutes as presented", seconded by Olaf. With no further discussion, President Kelli called for a vote, all present voted "Aye". Motion carried.

IV. Financial Review

- **a.** Patricia presented a financial review for the November and December financials.
- b. Motion by Spencer "To accept the September and October financials as presented", second by Victoria. With no further discussion, President Kelli called for a vote, all present voted "Aye". Motion carried.
- c. Previous motion in email on Dec. 9, 2022 by Kelli "To authorize Patricia to become the Primary Admin on our QuickBooks Account, add Alexa as a full user on our QuickBooks Account, add Patricia Kendall and Alexa Sheldon to both Dacotah

Bank Deposit accounts, make Patricia the primary user on Dacotah Bank online banking access, and remove Kyle Walz from all accounts.", second by Olaf. With no further discussion, (then-)President Spencer called for a vote, all present voted "Aye". Motion carried.

d. Previous motion in email on Nov. 29, 2022 by Victoria "To approve the purchase new office furniture for the new Executive Director and extra offices at a total cost of \$3,350 (plus shipping, tax and install)," seconded by Olaf. With no further discussion, (then-)President Spencer called for a vote, all present voted "Aye". Motion carried.

V. Executive Director Update

- **a.** First month overview: Has had a focus on beautification efforts to make downtown more of a destination
- **b.** New membership and sponsorships: Alexa will have a "menu" of levels of membership and sponsorship opportunities by the next formal board meeting.
- **c.** StartHub: Trying to streamline and simplify. Alexa is attending.
- **d.** Org Ongoing Projects
 - i. Two-Way Main: Spencer presented background for new board members. Continue to work with the SD DOT and city on logistics.
 - ii. Dog Park: We will get a second quote and begin to explore sponsors.
 - **iii.** BID District Expansion: Businesses outside of the BID have been expressing interest in joining. Exploring this is not a priority this year, but we can revisit it in the future.
 - **iv.** RLF Strategy: RLF is not currently utilized. Alexa's goal is to have a project secured by the end of the year. The Board of Directors is encouraged to seek out things that would be a good fit.
 - **v.** Place a.i. Subscription: Will need to continue discussion on if we renew or unsubscribe to this service, which the board does see as a valuable benefit.

VI. Events and schedules

- **a.** Alexa presented a schedule for core events.
 - i. This includes a Meet & Greet for Alexa on Jan. 27 at the Market on the Plaza.

VII. New business

- a. Marketing Coordinator Role: Alexa will write a job description for board approval.
- b. Production Monkey's contract:
 - i. Kelli left the room for this discussion and was not present for the vote due to conflict of interest.
 - ii. Motion by Olaf "To approve the contract as is", second by Patricia. With no further discussion, Past president Spencer called for a vote, all present voted "Aye". Motion carried.

VIII. Adjournment

a. With no additional new business President Kelli declared the BID and ADA boards adjourned at 1:02 p.m.